

# INTEGRAL INFOGEN TECHNOLOGIES PRIVATE LIMITED



**SHIFT YOUR  
COMPANY INTO TOP GEAR**

**WITH INTEGRAL'S SOLUTIONS SUITE**

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## IITPL: The Company

IITPL has been promoted by Engineers, with vast experience in the Automotive and Project based industrial giants in India, with combined industry experience of 60 man-years other than IT. They understand the pulse of Manufacturing/Project based industries and have absolute clarity about best business processes in vogue today. The team engaged in the development/enhancement of the softwares, is a dedicated and motivated group of experienced software professionals who keep themselves abreast of latest technological innovations. Total client satisfaction is the ultimate goal set by the IITPL team.

### IITPL Products Suite



#### **Integral – Enterprise Resource Management (ERP)**

Flagship solution of IITPL that acts as a core product working with other products of the suite.

#### **Integral – Customer Relationship Management (CRM)**

A solution that works independently as well as a part of Integral Solutions Suite, Integral-CRM helps firms track market opportunities and reach out to their existing customers with best service. Web Capability allows sales-persons to directly report their daily customer feedback and log orders into Integral-ERP from their respective locations.

#### **Integral – Supply Chain Management (SCM)**

An extension of Integral-ERP that allows a Company to have close interaction with suppliers to keep them informed about the company's requirements, their payments and material quality status. Each supplier is provided with an ID to view these details over the web.

#### **Integral – Dealer Management System (DMS)**

Integral-DMS is a solution best suited for companies with large Dealer Networks spread at varied geographical locations. The dealers are able to access latest data on Items, Catalogues, Pricing and place orders online. They maintain their inventory and sales through DMS and in turn the company is able to keep pulse of secondary markets.

## IITPL Services Suite

- IT Facilities Management
- Integral-on Demand: cloud based software solutions
- Payroll Processing/ IT Back-end Operations
- Oracle E-Business Suite Implementation

## Integral - ERP

### *A complete integrated solution to aid Business Management*

INTEGRAL-ERP is a complete ERP solution integrating Manufacturing, Distribution and Financial functions with elaborate checks and controls at every stage of the work flow cycle. It follows standard principles of ERP philosophy. A continuous improvement program, based on Customer feedback, has made the package meet the best satisfaction standards set by the Customers.

### *Best suited for Small to Medium sized Companies*

In a competitive market place, every company, big or small, has to strive for higher efficiency levels, lower operational costs, better planning and control and quicker response to customers' changing demands. To achieve all these, a big enterprise can afford to spend huge resources in terms of money/training the manpower/restructuring required to implement an ERP Solution. However, small and medium sized organisations require a low priced, easily implementable and flexible ERP solution. INTEGRAL-ERP has been designed specifically for this segment.



## Our Clients

Our esteemed customers, Indian and International, have reposed their faith in Integral software solutions time and again and repeated the solutions in all their new units/setup. Some of the clients like Escorts and Talbros have been using Integral-ERP for more than a decade. Integral-ERP's largest client site consists of 300+ users and average users range from 30-100 at other sites.



# Integral - Executive Dashboard

Integral-Executive Dashboard is a simple, easy to use Business Analytics tool for the management to keep a tab on Company activities on a real time basis in a summarized mode. The tool works equally well on **mobile devices**, thus allowing the management to access information from home, office and other places anywhere in the world.

Customisable reports can be taken out for different combinations of years, business units and company functions. The information is available in graphical format as well as tabular reports convertible to excel with a click of a button. Reports include:

- Daily, MTD, YTD Sales
- Daily, MTD, YTD Purchases
- Inventory movement in Turns and absolute terms
- Critical Shortages
- Daily MTD, YTD Production
- Breakdowns and Production stoppages
- Quality performance reports
- Outstanding for Debtors/Creditors
- Cost of Goods sold and Profitability
- Employee strength at various levels
- Comparisons with previous periods in all the above areas



## Features of Integral Solutions

Integral Solutions are based on robust Oracle Technologies with the following features:

- Oracle Forms and Reports as front end tools for total compatibility
- Web enabled, for easy remote access
- Four levels of security
- Provision of having EDI Interface
- Bar Code integration
- Highly standardized and parameterized
- Context sensitive help at every stage
- In-built important pre-defined queries
- Comes with data dictionary to enable users to create their own reports
- Highly customizable